

NEDBANK PCB BUSINESS AWARDS: 2017

**To be announced at the Annual Banquet on Friday 10 November 2017**

We are inviting nominations/entries.

The Chamber’s awards programme aims to recognize members who establish a track record of deserving achievement over and above the median level.

Accordingly we invite nominations/entriesfromanyone within the PCB membership to nominate a company, an entity or an individual as the case may be, or a company, an entity or individual may enter on their own initiative.

Nominations or intentions to enter should be sent to ceo@pcb.org.za and a questionnaire will then be sent to each nominee/entrant. The information presented in the questionnaire will be treated confidentially and will used by the assessors who will conduct interviews with company representatives and individuals.

All entries and nominations should be submitted as soon as possible but must be received by the CEO by **Friday 29 September 2017 at the latest**.

**LATE ENTRIES WILL NOT BE ACCEPTED**

**AWARD CATEGORIES:**

## Nedbank PCB Business of the Year:

Manufacturing Sector

Retail/Professional Services Sector

SOE (State Owned Enterprises)

**Nedbank PCB Small Business of the Year**

**Nedbank PCB Medium Enterprise of the Year**

## Nedbank PCB Champion Entrepreneur

**Nedbank PCB Franchisee of the Year**

**Nedbank Social Enterprise**

**CRITERIA FOR THE AWARDS**

## Nedbank PCB Business of the Year: Manufacturing Sector

The Business of the Year: Manufacturing Sector, being a member of the Chamber, will be the company which on aggregate achieves the highest standards in the following and which can be verified by available relevant documentation and procedures, such information must be submitted with the application questionnaire.

* *Increase in annual turnover over the past three years in terms of an increase in actual production units, additional sales value and market share;*
* *Increase in profitability during the past 3 years (audited financial statements must be provided with the application);*
* *Two to three years future plans to assure sustainability of the business;*
* *Human resource and competency development practices, policies and results generated therefrom, including staff retention and employment;*
* *BBBEE contributor status;*
* *Environmental and occupational health and safety practices and relevant accreditation;*
* *Receptiveness and action of management to innovation and best practice;*
* *Participation in corporate social investment, corporate governance practices and risk management.*

## Nedbank PCB Business of the Year: Retail/Professional Services Sector

The Business of the Year: Retail/Professional Services, being a member of the Chamber, will be the company which on aggregate achieves the highest standards in the following and which can be verified by available relevant documentation and procedures:

* *Increase in annual turnover over the past three years;*
* *Increase in profitability during the past 3 years (audited financial statements must be provided with the application);*
* *Provision of future plans(two to three years future plans);*
* *Human resource development practices and policies, including retention of staff or employment and skills development;*
* *Environmental and occupational health and safety practices;*
* *Receptiveness of management to innovation and best practice;*
* *Corporate social investment, corporate governance practices and risk management.*

## Nedbank PCB Business of the Year: SOE (State Owned Enterprise)

The Business of the Year: SOE (State Owned Enterprise), being a member of the Chamber, will be the company which on aggregate achieves the highest standards in the following and which can be verified by available relevant documentation and procedures:

* *Budgetary performance over the last 3 years (financial statements and budget/expenditure reports and audit reports);*
* *Two to three years future plans;*
* *Human Resource Development practices and policies, including retention of staff or employment and skills development;*
* *Environmental and occupational health and safety practices;*
* *Receptiveness of management to innovation and best practice;*
* *Corporate social investment, corporate governance practices and risk management.*

## Nedbank PCB Champion Entrepreneur

The **Champion** **Entrepreneur** will be an individual whose company is a member of the Chamber. He/she should have exhibited during the year the ability to firmly establish or grow a successful business. He/she may be an owner, or an employee, but there must be evidence that business growth is attributable to the individual’s primary decision making and operational input. A nominated individual must either own or be employed in a company that has been trading for a minimum of three years and has available supporting financial statements and other pertinent documentation that must be submitted with the application.

The criteria to be taken into account are:

* *Business growth and customer development over the past 3 years to date;*
* *Profitability and risk management;*
* *At least two years’ financial statements;*
* *Future plans to sustain and grow of the business;*
* *Employment changes and trend pattern;*
* *Personal Innovation, enterprise and people leadership skills in practice.*

**Nedbank PCB Medium Enterprise of the Year**

The Medium Enterprise of the Year will be a business, a member of the Chamber, which has been in operation for long enough to be able to produce at least two sets of annual financial statements and which meets the criteria for inclusion in either the micro, very small or small business categories as defined in the National Small Business Act (1996). The enterprise must be registered with CIPRO or, if not, as an employer with SARS. Nomination and applications must indicate clearly the award category that is chosen for the application.

The adjudicators will take the following into account:

* *Growth in profitability over two to three years;*
* *Expansion in terms of employment and market share;*
* *Compliance with regulatory requirements appropriate to the size and nature of the business*
* *Contribution to community affairs;*
* *Potential for future sustainability and growth;*
* *The quality of leadership, including governance, innovation and creativity;*
* *Any business (commercial, professional, retail, manufacturing and or services) with a staff complement of between 50 and 250 employees.*

**Nedbank PCB Small Business of the Year**

The Small Business of the Year will be a business, a member of the Chamber, which has been in operation for long enough to be able to produce at least two sets of annual financial statements and which meets the criteria for inclusion in either the micro, very small or small business categories as defined in the National Small Business Act (1996). The enterprise must be registered with CIPC or, if not, as an employer with SARS.

Nomination and applications must indicate clearly the award category that is chosen for the application.

The adjudicators will take the following into account:

* *Growth in profitability over two to three years;*
* *Expansion in terms of employment and market share;*
* *Compliance with regulatory requirements appropriate to the size and nature of the business;*
* *Contribution to community affairs;*
* *Potential for future sustainability and growth;*
* *The quality of leadership, including governance, innovation and creativity.*

**NOTE:** The criteria set out in the Small Business Act differ from sector to sector, especially in respect of annual turnover and gross asset value. They are all the same in respect of number of employees, however, a small business is one with <50 employees. A company that conforms in this regard should consider itself as eligible. The detailed information that will be required in due course will be assessed against the criteria to finalise whether an entrant is eligible or not.

**Nedbank PCB Franchisee of the Year**

The Franchisee of the Year will be an individual whose franchised business has been in operation for more than 3 years and who is a member of the Chamber. He/she should have exhibited the ability to firmly grow a franchise business and there must be evidence that the business growth is attributable to the individual having used their knowledge and expertise to create new avenues of growth for their franchise. The award seeks to acknowledge franchisees that go above and beyond their targets and in their commitment to deliver the best customer experience.

The criteria to be taken into account are:

* *Increase in turnover and profitability;*
* *Future plans;*
* *Employee growth and development;*
* *Passion, drive and commitment;*
* *Dedication to best practice.*

**Nedbank PCB Social Enterprise**

The Social Enterprise of the will be a charity organisation that is a member of the Chamber which has been in operation for long enough to be able to produce at least two sets of annual financial statements. The NPC (NGO) should produce documentation to prove: PBO (Section 18a), NPO (with reports up to date) and be B-BBEE verified for SED (>75% beneficiaries are black).

The adjudicators will take the following into account:

* *Growth in reach of beneficiaries (over the past two years) and relative efficiency in the relevant operational space.*
* *Financial stability, funding in place to at least ensure the reach of the programme for another year.*
* *Sustainability of the organ.*
* *2 years of annual financial statements*
* *Compliance verification*